# Cargospot Business Intelligence

## Extract business analysis you need to stay competitive

Air cargo can be a volatile industry. Sound and timely decision making is crucial to staying competitive. Luckily, CHAMP's business intelligence tools and services offer a range of standard management reports through the entire shipment lifecycle. Demonstrated through intuitive dashboards, it maximizes the value of information for operations, handling, quality, sales, pricing, revenue management, cost management, capacity management and network planning.



Management & General Direct your strategy with analysis across your business

Analysis that breaks down the big picture for considered planning. Slice and dice who are your best earners or where your business really is coming from.



#### Operations

Ensure shipments are moving smoothly

See the day-to-day information that will feed your weekly planning and information on where and how quickly shipments will move through your operations.

- Agent Info Report
- Agent Revenue Detail
- AWB Mail Revenue
- Flight Report Summary Flight
- Flight Revenue Monthly
- Monthly Tonnage by Flight Type
- Sales & Weight by Agent & Area
- Sales & Weight by Flight & Aircraft
- Top 10 Agents & Shippers
- Weekly Sales by Country
- Yields

- Allotment Daily Overview
- Capacity Plan
- Compliance Report





## Finance Revenue Accounting

Keep an eye on your accounts and outgoings



#### Handling Operations

Effectively oversee your handling lifecycle

Get useful insights into your accounting, keep track of your outgoing costs (i.e. truck costs, fuel surcharges) and ensure your invoices are being paid on time (i.e. Invoice statistics and revenue on an AWB basis).



- Fuel Surcharges
- GSA Commission Report
- Handling Revenue
- Interlines
- Invoice Statistics
- Sectorwise Mail Revenue
- Truck Cost



#### Sales

Monitor capacity and prices to maximize value

Analyze your sales in order to efficiently manage pricing and find more profitable routes. You can also maximize your profits by keeping track of capacity available and consolidated lists for AWB price information.

- Ad-hocs List
- Capacity Available for Sale
- Consolidated List
- Prices

- Agent Turnover Export
- AWB Acceptance Export
- AWB Irregularities
- AWB Transfer Overview
- AWB with Operational CCA
- AWBs without Delivery
- Carrier Tonnage Report Export
- Carrier Tonnage Report Import
- Delivery Lead-time
- Delivery Oveview
- Flight Schedules
- Free ULD on hand
- Shipments never received
- Warehouse Export
- Warehouse Import





Standard reports

Key Business Areas

